

**American Orchid Society  
Trustees Meeting, Shreveport Louisiana  
Friday, April 30, 2011 – 10:30AM**

**Chris Rehmann, President – Presiding**

**Call to order:** The meeting was called to order by President Chris Rehmann at 10:30 AM at the Hilton Hotel in Shreveport, Louisiana.

**Proof of due notice:** Secretary Karen McBride confirmed that due notice of meeting appeared in the February 2011 issue of *Orchids*.

**Roll Call**

**Officers Present:** Chris Rehmann, Norman Fang, Lowell Jacks, Sandra Svoboda, Peter Furniss, Karen McBride, Carlos Fighetti, Don Ghiz

**Officers Excused:** None

**Trustees Present:** Howard Bronstein, Tim Brooks, Tom Etheridge, Mario Ferrusi, Aileen Garrison, Deane Hall, Bob Henley, Alan Koch, Fred Missbach, Nancy Mountford, June Simpson, Ben Singer, Taylor Slaughter, Frank Smith

**Trustees Excused:** Fred Clarke, Carol Holdren, and Linda Wilhelm

**Staff Present:** Ron McHatton

**Visitors:** President Rehmann recognized visitors and Committee Chairs Barbara Noe - Membership; Lynn Fuller – Affiliated Societies; Dr. Tom Sheehan, the President’s mentor; David Horak - Conservation, John Ingram - Library and Archives; Jennifer Reinoso and Marion Sheehan of Special Funding, Frank Slaughter and Ted Kellogg from the Information Management Committee; Steve Beckendorf – Conservation, Carol Zoltowski - Research; Harry Gallis – Judging; and Jeff Bradley from the Development Committee.

**Declaration of quorum:** President Chris Rehmann declared a quorum

**Approval of minutes**

- a. Minutes of the Virginia Beach meetings

**Upon a motion duly made and seconded, the Trustees  
VOTED to approve the minutes of the October 29, 2010  
Trustees Meeting.**

- b. Minutes of the Special Trustees meeting of January 14, 2011 in Delray Beach, Florida.

**Upon a motion duly made and seconded, the Trustees  
VOTED to approve the minutes of the January 14, 2011  
Special Trustees Meeting.**

**President's message –**

**Chris Rehmann**

First, thank all of you for your well wishes and prayers for my recent health issues. While I am not out of the woods yet, I have turned the corner.

The delay caused by two (2) months for testing and my operation has set back the time table for a number of issues. I believe the time can be recovered and will pledge to work hard to achieve certain goals.

Eric Christensen:

We should all take a moment to remember one of the noted orchid taxonomists who recently passed away. I did not know Eric well, but his collective works on orchids speaks to the impact he brought to the orchid world.

Building Sale:

As you are aware, we are in the second phase of the contract of sale for the building. The "due diligence" period is over. Zoning issues remain the problem and applications have been made to Palm Beach County for their review. Settlement may occur in late fall.

AOS Web Site:

The disappointment is the fact that the new web site is not complete. Hiring Mitch Vogler is helping, but the progress has been slow.

Accomplishments:

There have been successes during the last six months:

Philadelphia Orchid Show: The AOS returned to exhibit at the largest indoor flower show in the United States. We were met with great enthusiasm from both the Show visitors as well as the professional staff of the Pennsylvania Horticultural Society. Many volunteers, both on the national, as well as the local level, made this venture a success. Part of the advantage of being part of the Philadelphia Flower Show was meeting the Hawaiian Orchid Growers Association. Part of the advantage of being part of the Philadelphia Flower Show was meeting the Hawaiian Orchid Growers Association. Next year, the theme will be "Flowers of the Islands" and the feature exhibit will be orchids! It was interesting to discuss the relationship with these professional growers and I look forward to the challenge for next year.

Longwood Gardens Orchid Show: The AOS again continued to be a force at this prestigious orchid show. Volunteers manned the membership booth, provided lectures and participated in assisting the local solicitors.

Japan Grand Prix: Once again, the Japan Grand Prix International Orchid Festival was kind enough to invite the President of the American Orchid Society to participate in their program. It was an honor to represent the Society's members.

Also, I presented the AOS Hybridizer Award to Mr. Kochi Ejiri for his accomplishments in hybridizing. Mr. Ejiri was most appreciative of the award and expressed his gratitude to the Society.

Goals:

It is my intent to place the following priorities as the goals for the 2011 - 2012 year:

- ◆ Complete the sale of the headquarters building  
No one goal is more important than to divest ourselves from the building.
- ◆ Proposal for a Strategic Partnership  
Once we have determined who we are, after leaving the building, we must find a strategic partner to help share the cost of the operations of the Society.
- ◆ Completion of the AOS Web Site and AQ+  
Replacement programs are critical; we need to move this forward quickly.

Respectfully submitted,  
Chris R. Rehmann  
President

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept the President's Report**

## Report of the Chief Operating Officer –

Ron McHatton

### Fiscal Performance

This fiscal year has been a rough road. The 2010-2011 Budget we presented in July contained what we believed, based on the prior year's actual performance, to have been reasonable targets. However, throughout the fiscal year revenues have consistently fallen short of targets. The only shiny revenue spot was our Fall Show which significantly exceeded expectations. In past years, we've staged four Wine & Jazz parties, January through April, and in every year the first two lost sufficient money to nearly erase the money made by the last two. This year, in light of that and serious staff reductions, we chose to hold only the last two. While these did make some money they were certainly less well-attended than prior years.

While revenues have lagged expectations, the Society has operated close to budget due to significant cost containment. The magazine is now produced completely in InDesign resulting in a savings of about \$30,000 a year, renewal notices are now included in the magazine mailing for a savings of about \$20,000, we have eliminated the use of Business Reply Mail, we are on target to save over \$12,000 a year on copier lease payments and several staff positions have been eliminated; mostly by attrition. Joan Connors and a part-time independent contractor now cover the job that was done by Nick Ewy, Geri Vatovec has stepped in to manage shipping and the retail shop replacing Carol Mason and John Perez, Susan Wayman and Enid Torgersen now cover all aspects of the special events and exhibits that now take place and I have stepped in to fill the position vacated by Dianne Gorbach, our accounting manager. The cost of returned and lost magazines still remains a nagging issue.

Since the Society does not have a fund from which deferred revenue is taken and much of the P&L revenue is based on such deferred revenue, membership dues, advertising and AQ Plus for example, monthly P&L statements can be deceiving. Cash flow at this point is a much more important measure of our financial progress. The budget presented to this Board in July indicated that continuing business-as-usual would have resulted in running out of spendable cash on about October 1, 2010. As a result the decisions to shed iMis and negotiate the sale of the facility were made. Thanks to the efforts of Mitch Vogler, much of the ongoing iMis cost has been stopped. While we still use the system, we no longer incur the \$30,000 annual licensing and \$31,800 yearly hosting fees. All of these changes have taken us to the point where we should end this fiscal year, depending on continuing legal charges and membership renewals about 15% below the cash-on-hand at the beginning of the fiscal year and this includes having to make the large insurance down payment of \$25,000 in June.

### Membership

Membership continues the steady downward slide we have been experiencing for the last decade and the month of April (about 400) is the worst we've seen in over a year. To make matters worse, it was not offset by incoming new members which has, in the past, served to somewhat mask or attenuate the non-renewal rate. Declining membership has a direct and immediate impact on cash revenue. We have been focused on the declining number of new members and have paid little attention to the fact that about 40% of those members whose memberships come up for renewal in any given month choose not to renew. To put that loss in perspective, we have LOST over the last three years 11,631 members – a number nearly as high as the number of current members today!

In addition, the number of new members coming in every month has also declined since the early part of 2010 in spite of improvements to the magazine and newsletters. If that does not change, the result will be that far smaller cash revenue from memberships in the coming fiscal year. As an example, the peak revenue month in fiscal year 2009/2010 was March at \$100,000 with three additional months of the fiscal year at over \$70,000; for fiscal year 2010/2011 the peak occurred in January at \$80,000 with one other month over \$70,000 and the forecast for the coming year based on these trends is a peak of \$47,000. This is the reason that the budget Pete sent suggests such a poor cash-flow year in spite of all the cost reductions we've already made.

## Building Sale

The sale of the property continues albeit much more slowly than any of us would have hoped. The original sale contract had a Due Diligence period that was to have ended on March 14, 2011 with a proposed closing date to have occurred near the end of this fiscal year. That turns out to have been much too aggressive to meet County requirements. The contract has been amended three times to move the Due Diligence period out to May 2, 2011 to allow the buyers to meet with various county departments and better determine their course of action. It is now clear that the County will require a zoning change to allow the Slomin Foundation to operate. On April 20th, the Slomin Foundation made formal application to the County for such change and they are clearly invested in this purchase. The next major hurdle comes on June 8th when they will find out from the County if there are any major deficiencies in their application or other show-stopping legal hurdles. The net effect here is that, while there is no compelling reason to believe that the sale will not close, it certainly will not close in this fiscal year and cannot reasonably do so before the end of November at the earliest and possibly several months later. The problem is not unique to this buyer. It is clear from the County's position that virtually any buyer other than a residential development would face the same requirements. It's simply part of the restrictive nature of the uses of LR3 zoned property.

When we bought and constructed the headquarters facility a use agreement was drafted between the American Orchid Society and the County which provided for construction of AOS Lane, an easement to provide access to the Society's circular drive since it lies partly on county property and a drainage easement for Lake Huntington. While the use agreement was properly executed, we did not follow through with formal recording of the easements and the use agreement contains a clause that any sale of the property to any buyer constitutes a default of the agreement. We have authorized the Slomin Foundation, at their sole expense, to file and record the two easements and at the same time they are negotiating with the County to assign the use agreement to them at the point of closing.

As a result of all of this, Chris and I ask the Board to authorize Chris to sign the fourth amendment to the sale contract that will be presented later under unfinished business. It extends the Due Diligence period to June 9, 2011 in light of the June 8 meeting with the County, establishes October 1, 2011 as a deadline to either deliver the easements, waive their title objection or cancel the contract and extends the contingency period to the point of successful rezoning. In exchange, the buyers will, on October 1, 2011, re-designate \$75,000 of the deposit as non-refundable and make it available to the Society for operational funds. We have also let them know that, should the contract extend beyond December 1, 2011, we will request an additional \$50,000 of deposit monies be so designated and released.

## Information Technology

Mitch Vogler joined the AOS staff as a regular employee on March 14, 2011 and our development of a replacement website, awards management program and AQ Plus replacement is finally about to come to fruition. On Monday May 2nd, I will be sending an email notice to the membership announcing the availability of the development website to all members. This will be for a period not to last beyond Monday May 9th. During this period, members will have open access to the main website and Orchids Plus; the AQ Plus replacement. On Monday May 9th, Mitch will transfer all existing members and AQ Plus subscribers to the development site. At that time, access to Orchids Plus will revert to subscribers only. Also at that time, beta-testing of the award management program will begin. For the next three weeks, the two sites will operate simultaneously. Barring serious testing issues, on or before June 1, 2011 the old site will be turned off and replaced by the new site. Obviously this isn't anything close to the end and we have much to do including making archival magazines available on the web, current magazines in electronic format in translatable form and newsletters constructed on the website but will mark the end of the hold iMIs has on membership. Later in this meeting and tomorrow during the Members Meeting, Mitch will demonstrate the salient features of the new site.

Respectfully submitted,  
Ron McHatton  
Chief Operating Officer

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept the COO's Report**

**Upon a motion duly made and seconded, the Trustees  
Unanimously agreed to a vote of thanks to Ron McHatton.**

**WOC Trust Report –**

**Peter Furniss**

See attached report

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept this report**

**Report of the Treasurer –**

**Peter Furniss**

With the ever changing purchase agreement terms, it is exceedingly difficult for Ron and the staff to prepare any meaningful financial forecast. When we made the decision to sell last summer, it was my fervent hope that we would relocate by the end of this fiscal year. As the year progressed, Ron convinced me what a pipe dream this was so I locked onto early fall as a target. Recently, as you all have heard, zoning issues will cause a delay in the closing of the sale until late this calendar year and maybe into early 2012. As such, we have drafted numbers that have us remaining where we are until the end of fiscal 2011-12. While everyone hopes that we will move long before that time, it is prudent to be exceedingly conservative since the proverbial "goalpost" keeps moving.

While we have all kept our eye on relocation and the sale of the property, efforts to shore up the decline in membership have been ongoing. Unfortunately, we have not been able to stem the tide. Although Herculean efforts at events like the Philadelphia Flower Show and others have brought spikes of new members, we haven't been able to keep enough of the current members so each month sees a further decrease in total membership.

If you don't examine the financial reports closely you will be given the false impression that the AOS is doing okay. After all, through the first 9 months (including the March numbers), we show net income of some \$136,000 versus a projected loss of about **\$222,000**. The big problem with focusing on our income is that it is not available to use for operations nor does it decrease the amount the AOS owes to its restricted funds!

You must look at the line called ordinary income to get a true picture of how the AOS is doing from an operational standpoint. What you will see is that Ordinary Income shows a loss of over **\$91,000**. While this is substantially better than forecast, it is almost entirely due to the severe staff reductions and close attention to keeping expenses as low as possible as well as cutting whenever possible. If you haven't patted Ron on the back, you need to do so. He has done a fabulous job juggling the myriad details of his job as well as everything too many of us throw at him. I imagine it would take at least four people to replace him and they would all have to be extremely talented in their profession.

We are just starting the “slow” period in expected admissions which dovetails with less retail sales. Taken together with the declining membership these will result in an expanding negative cash flow. While we can exist with small operational losses, we cannot make it when we run out of money. There is a “Cash Flow Forecast” attached to this report that shows a negative cash flow of **\$168,376**. This worksheet is based upon us staying where we are for the full year. Depending upon where we are cash wise on the first of July 2011, will dictate when we will run out of money next fiscal year. It is apparent, though, that we will unless things change.

The preliminary fiscal 2011-12 budget is attached as well as a cash flow forecast. There are 3 tabs at the bottom left part of the screen. Forget “Sheet 1” and focus on the “Revised Format” and the “Relocated & Restructured” ones. The revised format shows a loss of **\$323,212** for the coming year. This format has us staying where we are and the sale not be completed during the year. Obviously a completed sale will affect the numbers.

While it would be nice to think we could go in and chop expenses or cut staff, there are woefully few variable expenses as well as only a skeleton staff so we don’t have that luxury. Additional revenues without added costs (such as contributions) would certainly help but we have already included \$108,000 in unrestricted contributions and history does not support any more (if even that). If you want to print the revised format, it should result in 5 pages (but don’t click on the “minus” sign in the little box at the top of the worksheet or you will only get the yearly total column instead of all the months and it will take 8 pages to print).

The “Relocated & Restructured” format envisions us being at a “Host” site for the full year. Sure, that’s not going to happen but we wanted to see what it looked like to be gone from AOS Lane but still own the building. This will print in 3 pages if you don’t mess with the “minus” box. The good number for us (if any of them are really good) is the bottom right \$29,620 income for the year if you ignore depreciation and you have 6 employees as outlined in the relocation document that accompanies this report. You will see that staying with the current employee level would cost \$138,820 more and change the small income to a **\$109,200** loss (ignoring depreciation).

It would take more time than seems necessary to try to second guess when we move as well as what financial assistance we may get from any “Host” but what’s sure apparent is that we can’t continue as is nor could we afford to rent some other facility since that would simply add more costs without any revenue benefits.

We need to find a beneficent “Host” and we need to have the pending sale close. In order to pursue the “Host”, I have also attached a document called AOS Relocation Draft. Before you look at it please understand that I strongly feel we need to go to any potential host with our list of wants and desires. If we don’t get them down on paper and present them at the first realistic opportunity, we won’t get them (or some portion of them). If we wait for someone to come to us or ask a potential host to make an offer, we will start with what they send and never stand a chance of getting any more. Please look at the Relocation Draft and add any items (financial or otherwise) that you think are important to the AOS at our “new home”.

If you agree with me that we need to develop our laundry list and call upon our potential hosts within 30 days of the end of the Shreveport meeting, please carefully review the relocation draft and offer

suggested other areas of assistance from a host and “reply all”. I’d like to get a revised document out by Tuesday afternoon.

I will be asking the Trustees to approve the AOS Relocation Draft in its current form or a revised one.

**ACTION**

Although the items mentioned above are far more important to the health of the AOS, there are a couple of housekeeping items we need to address.

For the nine months of this fiscal year, the investment portion of the AOS has done well. Although the general return on stocks has been higher than what we have experienced overall in our portfolio, this is due to the mix of assets. We have two of our four accounts listed as short term and their assets are almost exclusively interest bearing investments with maturities of five years or less. There has been little movement in these areas and interest rates continue to be woefully puny. It is our policy to ensure we keep the funds in these accounts as safe as possible while still trying to generate some income to use for awards, grants, etc.

Since our investment relationship with SunTrust is “history”, we need to focus on how we are doing with Rembert, Pendleton, Jackson.

Here is a snapshot of how we’ve done.

DATE	WHERE	BALANCE	CHANGE YTD	CHANGE %
	SunTrust			
6/30/2010	Balance	\$1,628,751		
August 2010	Tsfr to Schwab	\$1,676,364	\$47,613	2.92%
September 2010	Tsfr to Schwab	\$941		
December 2010	Tsfr to Schwab	\$559		
	Schwab			
12/31/2010	Balance	\$1,755,446	\$126,695	7.78%
	Schwab			
3/31/2011	Balance	\$1,813,643	\$184,892	11.35%

**SCHWAB PERFORMANCE**

AMOUNT INVESTED		\$1,677,864		
3/31/2011	BALANCE	\$1,813,643	\$135,779	8.09%

The Finance Committee recommends that the Trustees agree to maintain the present investment philosophy as well as the account permutations.

**ACTION**

The Finance Committee would also like for the Trustees to adopt the Gift Acceptance Policy draft which you will find at the end of this report. This draft was prepared some months ago by Don Ghiz and he and Ron fine tuned it. The reason I would like for it to be adopted even though it will still be called a draft is the importance of having guidelines in place. We will be having the auditors look at it and offer any changes when they do their work on this year's audit. Then we can vote to approve the final version.

**ACTION**

Last year we approved a Purchasing Policy which was sorely needed and it has worked well so far. It was brought to my attention that the COO, along with the President or Treasurer, had the authority to authorize unlimited purchases without approval from the Board. Accordingly, the Policy has been revised and the Finance Committee recommends the Board approve the revised version that you will find after the Gift Acceptance Policy. I have highlighted the revised parts in blue.

**ACTION**

During Treasurer Furniss's presentation the following motions were made and actions taken:

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept the draft 2011-2012 budgets.**

**Upon a motion duly made and seconded, the Trustees  
VOTED to table discussion of the Treasurer's relocation draft  
to be considered later in the meeting.**

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept the Finance Committee's recommendation of retaining the  
Society's current Investment Policy.**

See the attached Investment, Cash Management and Reserve Policy Statements.

**Upon a motion duly made and seconded, the Trustees  
VOTED to replace the Gift Policy currently in place with a draft policy to be  
submitted to the auditors for their review.**

See the attached Gift Policy

**Upon a motion duly made and seconded, the Trustees  
VOTED to approve the revised purchasing policy.**

See the attached Purchasing Policy.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept Treasurer's reports except for the relocation draft to be  
discussed in Executive Session.**

Prior to the Trustees Meeting the following was sent to the Committee Chairs –

Note to committee chairs: Submit a written or electronic copy of report from yesterday's committee meetings. Present here only those items that require action by the trustees. ONLY JC personnel and those action items with critical timelines will be acted upon at this meeting. Other action items presented will be acted upon at a subsequent teleconference of the board.

**Development Committee –**

**Norman Fang**

Following discussion,

**Upon a motion duly made and seconded, the Trustees VOTED to authorize the Development Committee to coordinate and consolidate and the Facebook accounts in cooperation with the Information Technology and Education committees.**

**Upon a motion duly made and seconded, the Trustees VOTED to authorize the Development Committee to use E-Bay as a platform for selling or auctioning select plants similar to the Tying Shin plant donated by Carlos Fighetti last year.**

See the attached reports.

**Upon a motion duly made and seconded, the Trustees VOTED to accept these reports.**

**Governance Committee –**

**Taylor Slaughter**

**Trustee Job Descriptions** – These were discussed in the Wednesday planning meeting.

**Bylaw inconsistencies with NY governing law** – These were not addressed at this meeting.

See the attached reports

**Upon a motion duly made and seconded, the Trustees VOTED to accept these reports.**

**Judging Committee –**

**Harry Gallis, MD**

Harry brought up a Judging Committee proposal for a policy that the sponsoring society or third party for any off shore show be made responsible for collecting the money for awards for any such show because of the difficulty of collecting the payments for those awards. After discussion,

**Upon a motion duly made and seconded, the Trustees VOTED to return the proposal to the committee with a recommendation that they come back to the Board with the policy along with procedures for carrying it out.**

Harry next discussed the ethics proposals that had come before the Judging Committee. The committee voted to recommend that the Trustees approve the following change to the Handbook:

“ **4.9.4.1 (9)** After a majority vote by the Board of Trustees, the AOS shall notify the judge, **the judging center chair and the JC chair** of the Board's decision.”

**Upon a motion duly made and seconded, the Trustees VOTED to approve this Handbook change to 4.9.4.1 (9) as recommended by the JC and its ethics panel.**

Personnel discussion and elevations were deferred to Executive Session after other committees' action items were voted upon and reports accepted.

See the attached reports.

**Upon a motion duly made and seconded, the Trustees VOTED to accept the Judging Committee's reports except for the report dealing with Personnel changes to be considered later in the meeting.**

**Research Committee –**

**Carol Zoltowski**

The following grant proposals were recommended by the committee for funding:

Grant #1: Presented by German Carnevali Fernandez-Concha, Centro de Investigacion Cientifica de Yucatan: **Systematic and evolution of Encyclia Hook. S.s. (Orchidaceae: Laeliinae) with emphasis in Megamexico.** Request: **\$9,544.60**

Grant #2: Presented by Stephanie Lyon and Dr. Thomas J. Givnish, University of Wisconsin, Department of Botany: **Phylogeny, species delimitation, and patterns of mycorrhizal association in the corysanthes clade (genus Corybas, Orchidaceae).** Request: **\$8,117.70**

Pete Furniss then stated that he and Gail would fund both grants through the Furniss Foundation.

**With thanks to the Furniss Foundation,  
Upon a motion duly made and seconded, the Trustees  
VOTED to fund both grants through the Furniss Foundation.**

See the attached report.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept this report.**

**Conservation Committee –**

**David Horak**

No written report submitted.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept this report.**

**Education/Web Committee –**

**Sandra Svoboda**

See the attached report.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept this report.**

**Library/Archives Committee –**

**John Ingram**

See the attached report.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept this report.**

**Affiliated Societies Committee –**

**Lynn Fuller**

Two orchid societies have applied for membership in the American Orchid Society:

Essex County Orchid Society, Tecumseh, Ontario, Canada  
Paris Orchid Society, Paris, Kentucky

**Upon a motion duly made and seconded, the Trustees  
VOTED to approve the membership applications of the  
Essex County Orchid Society  
and the  
Paris Orchid Society.**

See the attached report.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept this report.**

**Membership Committee –**

**Barbara Noe**

The Membership Committee proposed a new quarterly publication called *OrchidCare* that would contain past culture articles which have appeared in *Orchids* and would include advertising. Ron McHatton further explained that, at his request, Allen Press had printed a limited number of samples, one of which was passed around. He further indicated that the net income level from each subscription would be the same as that of *Orchids*. Following discussion

**Upon a motion duly made and seconded, the Trustees  
VOTED to approve the addition of a level of membership for basic and  
intermediate growers with a quarterly publication called *OrchidCare* at level of  
\$35 per year.**

See the attached report.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept this report.**

**Information Management Committee –**

**Ted Kellogg**

Demonstration of new website and OrchidsPlus

There were no action items.

No written report submitted.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept this report.**

**Publications Committee**

**Greg Allikas**

The committee held a virtual meeting on April 24, 2011.

See the attached reports.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept these reports.**

**Unfinished Business - None**

**Auction Proceeds:** A motion was next made as to the use of the proceeds of the spring 2011 auction.

**Upon a motion duly made and seconded, the Trustees  
VOTED to deposit the proceeds of the spring 2011 auction  
To the general fund.**

To discuss remaining items needing actions in the Treasurer's and Judging Committee's reports,

**Upon a motion duly made and seconded, the Trustees  
VOTED to go into Executive Session.**

**At the end of the Executive Session, the Trustees  
VOTED to reconvene to deal with action items  
that arose in Executive Session.**

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept the Treasurer's relocation draft.**

See the attached relocation draft.

**Upon a motion duly made and seconded, the Trustees  
VOTED to separate personnel changes recommended by the Judging Committee  
relating to elevating Certified Judges, Probationary candidates to certified  
Judges, Accredited into two sections and to approve the first seven.**

**Upon a motion duly made and seconded, the Trustees  
VOTED not to approve the elevation of Alex Maximiano Certified Judge,  
Probationary.**

**Upon a motion duly made and seconded, the Trustees  
VOTED to approve Loren Batchman's elevation to Judge Emeritus.**

**Upon a motion duly made and seconded, the Trustees  
VOTED to approve Joe Peterson as the newly elected center chair of the Great  
Lakes Judging Center.**

**Upon a motion duly made and seconded, the Trustees  
VOTED to approve the other personnel changes recommended  
by the Judging Committee.**

See attached reports.

**Upon a motion duly made and seconded, the Trustees  
VOTED to accept the reports dealing with  
Personnel Recommendations and the Rlo.**

**Headquarters Relocation Proposals:**

**Upon a motion duly made and seconded, the Trustees VOTED  
to approve President Chris Rehmann's timeline  
of getting a draft proposal for potential partners  
To the EC by June 1, 2011  
To the Trustees by June 15, 2011  
And to the potential partners by June 30, 2011.**

**Upon a motion duly made and seconded, the Trustees VOTED  
to approve President Chris Rehmann's appointment of  
Peter Furniss, John Ingram, Ron McHatton and Chris Rehmann  
to the Task Force for negotiations.**

**Building Sale contract:** Following discussion,

**Upon a motion duly made and seconded, the Trustees  
VOTED to agree to the 4<sup>th</sup> amendment/extension to the contract and the wording  
provided by Ron McHatton.**

**New Members of AOS:** The records indicate that we have received 780 new members. This is not an item needing approval by the Board.

**Upon a motion duly made and seconded, the Trustees  
VOTED to adjourn the meeting at approximately 5:00 PM.**

**Respectfully submitted,**

**Karen McBride  
Secretary**